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**AMERICAN HEALTH PLANS PROMOTES MARYBETH O'CONNOR TO VICE PRESIDENT OF CORPORATE DEVELOPMENT**

*Skilled industry veteran to focus on building new partnerships for the nation's fastest growing provider-owned ISNP*

**FRANKLIN, Tenn. – April 11, 2024** – [American Health Plans](#), a division of [American Health Partners](#), a Franklin, Tennessee-based company that provides the full continuum of post-acute health care services, is pleased to announce the promotion of Marybeth O'Connor to the role of Vice President of Corporate Development.

In her new role, O'Connor will continue to lead American Health Plans' membership expansion through development of additional joint ventures, acquisitions, and facility contracts to grow the national network of Medicare Advantage Institutional Special Needs Plans (ISNPs). American Health Plans is the country's fastest growing provider-owned ISNP in the United States with Plans in 12 states and membership in more than 400 nursing homes.

In addition to her new business development work, Marybeth will also lead the Network Strategy team in expanding and maintaining American Health Plans' provider network. Her team will perform all network-related functions including new market expansion, network development, provider contracts, and CMS submissions.

"We are very excited to promote Marybeth into this role where she will lead the business development and network teams," says Hank Watson, Chief Development Officer, American Health Partners. "Marybeth brings years of experience with successful ISNPs into this role, and will continue to help nursing home operators achieve their clinical and financial goals."

A graduate of the State University of New York-Oswego, O'Connor has held positions with several national health care companies, including Blue Cross Blue Shield, UnitedHealthcare and CIGNA HealthCare. Her career spans more than 20 years and includes strategic management,



membership growth and retention, oversight of direct-to-consumer Medicare Advantage products and revenue-generating growth strategies. Since getting her start at American Health Plans as a leader on the implementation team, Marybeth's knowledge of the industry and her keen insight into the needs of providers have allowed her to be successful in the development of our provider-owned ISNPs across the country.

"I'm very honored to take on this new challenge with American Health Plans," O'Connor said. "I believe the partnership we offer to nursing home owner/operators and the innovative model of care we deliver at the bedside is truly unique. Most importantly, I look forward to working with the team to build the infrastructure so our ISNP partnerships – which enhance the quality of life for our members who deserve the highest quality care – can continue to flourish."

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#### **About American Health Plans**

American Health Plans, a division of Franklin, Tennessee-based American Health Partners is a leader in the provider-owned Medicare Advantage industry. American Health Plans equips primary care and senior living providers with a business model that improves financial performance by improving clinical outcomes for our patients and members. This division currently has co-ownership and partnership agreements with providers in Georgia, Florida, Kansas, Mississippi, Missouri, Oklahoma, Utah, Texas, Tennessee, Idaho, Louisiana, Indiana, and Iowa. For more information, visit [AmHealthPlans.com](http://AmHealthPlans.com) or call (800) 766-9404.

#### **About American Health Partners**

American Health Partners provides a continuum of post-acute healthcare that prevents unnecessary hospital stays and improves quality of life for older adults. In Tennessee and Alabama, the company owns 29 senior living, skilled nursing and rehabilitation centers; five psychiatric hospitals and a long-term care pharmacy. Nationally, American Health Partners operates Provider-Owner Medicare Advantage Plans and provides care management in twelve states via joint ventures with more than 30 provider organizations. American Health Partners is based in Franklin, TN. For more information, visit [AmHealthPartners.com](http://AmHealthPartners.com)